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Discover to bring new data center, 162 jobs to New Albany

By Joe Vardon

Discover Financial Services will add a \$76 million data center and create 162 permanent new jobs at its campus in New Albany, the company announced today.

Carlos Minetti, an executive vice president with Discover, made the announcement at the company's existing field operations center in central Ohio.

Both Minetti and Gov. John Kasich stressed the high level of competition for the project from Arizona and South Carolina. They hinted at the possibility that Discover might've moved some of its current positions out of New Albany had a different site been chosen for the data center.

The Kasich administration is offering Discover a tax credit worth \$4.1 million. The project goes before the Ohio Tax Credit Authority next week.

"We weren't going to lose everything, but we could've lost jobs here, there isn't any question about it," Kasich said. "These other states were ferociously competing against us. Not only did we avoid the loss, but we have exciting new gains."

Minetti said, "We look at our options on an ongoing basis, and you have other places that are trying to compete for our business."

"There's a couple of other states that made a strong push," Minetti said. "Had it not been for the county, the city, and the state, I think some of the other options could've looked attractive."

Article continued here: <http://www.dispatch.com/content/stories/local/2012/05/15/discover-to-bring-new-data-center-162-jobs-to-new-albany.html>

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