



## Clermont County company adding jobs

VIDEO: <http://www.fox19.com/story/16328528/kasich-to-make-jobs-announcement-thursday-in-clermont-county>

UNION TOWNSHIP, OH (FOX19) - Ohio Governor. John Kasich was in Clermont County Thursday to make a jobs announcement at the Union Township headquarters for Total Quality Logistics.

TQL is a freight brokerage firm, matching shippers with carriers all over the county and is opening offices in several cities. Right now, TQL employs 1,000 workers and will double its size at the corporate headquarters when it builds another 100,000 square foot office building next to the current one in the Ivy Point Office Park.

Kasich says there is a lot of competition for companies like TQL so the state of Ohio and Union Township offered the company several million dollars in tax incentives to stay and grow. Kasich says "This program itself and the incentives that we provided to this company is a return on investment positive for the taxpayer of the state in year one."



## Ohio incentives prompt TQL to double work force

VIDEO: [http://www.wcpo.com/dpp/news/local\\_news/ohio-iincentives-prompt-tql-to-double-work-force](http://www.wcpo.com/dpp/news/local_news/ohio-iincentives-prompt-tql-to-double-work-force)

UNION TOWNSHIP, Ohio - When David Abdon was looking for work, he studied the Internet, talked to his friends and visited the firm where they were employed.

Abdon, 28, liked what he saw -- especially the types of cars in the parking lot -- and was soon hired at Total Quality Logistics (TQL) in Clermont County's Union Township.

TQL is a freight brokerage firm founded in 1997. Sales will top \$1 billion by the end of 2011. There are 948 employees in Union Township right now with 585 of them added this year.

"I couldn't have gotten luckier finding this particular job. It suits me to a 't'," he said Thursday after meeting with Ohio Governor John Kasich. "The benefits are excellent. The company as a whole -- it's very well organized -- very well set up. We do a lot of company outings. We give back to the community. That's a big thing for me."

The Governor was at TQL to help announce the company will add 575 jobs in Clermont County over the next three years and a total of 1,000 nationwide within five years.

"These are the young people that have been leaving Ohio en masse and now we're beginning to see pockets in our state -- growing pockets -- a trend perhaps -- where young people are saying I don't have to leave Ohio. May be there's something exciting here for me," Kasich said.



## New Jobs Attract Younger Employees

VIDEO:

<http://www.onntv.com/content/sections/video/index.html?video=/videos/2011/12/15/kasich-job-creation.xml>

MILFORD, Ohio - A fast paced work environment has attracted a number of younger workers to Total Quality Logistics in Clermont County.

Gov. John Kasich certainly noticed the youthful faces in the office on Thursday and in an attempt to fit in Kasich fist bumped a new hire on his tour of the company.

"We need more cool businesses. These are the young people that have been leaving Ohio in mass numbers and now we are beginning to see pockets, growing pockets, a trend perhaps where young people are saying that maybe I don't have to leave Ohio. Maybe there is something exciting here for me," said Kasich.

Kasich said that TQL's expansion is just another example of Ohio's road to economic recovery.

"We are working constantly and it's a lot of good news. The sun is starting to come up here in Ohio," Kasich said.



## TQL To Add 575 Jobs Over Next 3 Years

VIDEO: <http://www.wlwt.com/money/30003333/detail.html>

CINCINNATI -- One of Clermont County's largest employers is planning to expand again.

Gov. John Kasich and Clermont County officials were at an economic development announcement at Total Quality Logistics on Thursday.

TQL said it intends to add as many as 1,000 jobs to its current 1,600 person work force nationwide over the next three years, which will include at least 575 jobs in Clermont County.

The company has grown rapidly since opening its Clermont County facility along Interstate 275 near Ohio 32.

The company said tax credits granted by the state helped create an environment for expansion. TQL will also add a new building at its existing site.



## Clermont County Company Plans Big Expansion

VIDEO: [http://www.local12.com/news/local/story/Clermont-County-Company-Plans-Big-Expansion/5BZyy\\_oUqUWEOh66qiEhsw.csp](http://www.local12.com/news/local/story/Clermont-County-Company-Plans-Big-Expansion/5BZyy_oUqUWEOh66qiEhsw.csp)

Ohio's governor appeared in Tri-State today to be part of an announcement by a Clermont County company. Total Quality Logistics says it will expand, build another structure at its headquarters, and double its

workforce.

TQL is located right off of I-275 near the Eastgate Mall in Union Township. Currently TQL—a freight brokerage firm—employs 1000 people at its local headquarters at the Ivy Pointe Office Park.

Earlier this year, TQL announced plans to expand into Indiana by opening a satellite office there.



## TQL's 'cool factor'

By Mike Boyer

**UNION TOWNSHIP** — Fast-growing Total Quality Logistics Inc. is just the kind of business that Gov. John Kasich says will increase Ohio's "cool factor."

Thursday, he and other elected officials announced tax credits to help TQL double its size and hire 1,000 new workers over the next five years, one of the biggest single hiring projections this year.

TQL, the nation's third largest truck brokerage, said it will invest up to \$12 million in an additional 100,000 square-foot building in the 100-acre Ivy Point business park along Interstate 275. The company employs 1,000 now in Clermont County, most at the four-story building it opened in Ivy Pointe in 2007.

"This is the cutting-edge attitude and coolness we're looking for," Kasich said.

"It's phenomenal what these folks have done here," added Mark Kvamme, president of JobsOhio, the governor's jobs creation agency.

Kvamme and Kasich both compared TQL to Silicon Valley start-ups like Google and leading online shoe retailer Zappos for the ability to innovate and attract bright, young workers.

The privately held company, which announced its revenues topped \$1 billion for the first time this year, said it hopes to have the new building ready by spring 2013.

The project is expected to result in the hiring of 575 new employees in three years, growing to 1,000 in five years.

In return, the state agreed to extend for another five years its current five-year job creation tax credit for TQL.

The credit, valued at \$6.8 million, is expected to generate \$22 million in state tax revenues, Kvamme said.

He and Kasich toured the company's headquarters before the announcement and came away impressed with the high energy of the 950 employees there.

"There are some great people working here," Kasich said. "When you talk to them they're excited. It reminds me of when I toured Zappos, because of the spirit and enthusiasm."

Read more: <http://news.cincinnati.com/article/20111215/BIZ/312150178/TQL-s-cool-factor-?odyssey=tab|mostpopular|text|BIZ>



## TQL grows; Governor Kasich looks for more expansions

LISTEN HERE: [http://www.wvxu.org/news/wvxunews\\_article.asp?ID=9430](http://www.wvxu.org/news/wvxunews_article.asp?ID=9430)

A Clermont County company is promising to add nearly 600 local jobs in the next three years, and hundreds more within 5 years. T-Q-L's expansion is good news for Ohio, and part of two-pronged approach the governor is using to create jobs.

Total Quality Logistics executive vice president Kerry Bryne didn't mince words when announcing his trucking freight broker will expand and add jobs.

"We're thrilled to be here in Clermont County in the State of Ohio, but there is competition out there. We can do this anywhere."

But Union Township stepped up to offer 3 to 5 million dollars in incentives, and that was apparently enough for TQL, which reached one billion dollars in sales this year.

Governor Kasich is thrilled with the expansion, and says it's a lot easier to expand what you currently have than go find other companies and ask them to come to Ohio. He is also looking to lure companies from other states.

"I look to Connecticut. I look to New York. I look at Illinois. I look at California. It's kind of like living next door to the Simpsons. That's what Mitch Daniels says, and I agree. So we're going to focus there."

Kasich says there is still work to be done. He called Ohio one of the great job losers, down 400-thousand over the last four years.

But the TQL announcement is going a long way for the state's economic development arm. JobsOhio President Mark Kvamme says he's shouting from the rooftop.

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